



European Bank
for Reconstruction and Development



WORKSHOP
ON THE WTO AGREEMENT ON GOVERNMENT PROCUREMENT (GPA)
ECONOMIC IMPACT ANALYSIS, TRADE BARRIERS IN PUBLIC
PROCUREMENT AND KEY ASPECTS OF NEGOTIATION STRATEGY TO
ACCESS THE WTO GPA

PROGRAMME

This workshop is organized by the WTO Secretariat and European Bank for Reconstruction and Development (EBRD) under EBRD GPA TC Facility for the benefit of government officials and other persons interested in issues concerning government procurement and trade.

The workshop is commenced to cover trade topics related to the GPA: trade barriers in public procurement market and potential economic impact of the WTO GPA accession on market for newly acceding GPA parties.

All invited participants and experts will have the opportunity to comment on the proposal for a new methodology for analysis of the economic impact of the WTO GPA. A pilot study on Georgia will be also presented for discussion and it is expected that upon completing a pilot in Georgia the results might and should be generalized for the use of other countries that are currently in the process of joining the GPA, including Jordan, Kazakhstan, and Former Yugoslav Republic of Macedonia.

The participants will also discuss at a technical expert level policy standards for the electronic auction for the countries member to the Eurasian Economic Union (EEUT) and acceding to the WTO GPA. This session is envisaged to contribute to finalizing a policy paper on business models and technology choices for electronic reverse auction in the context of the policy standards of the WTO GPA and the EEUT.

Finally, a session on the key aspects of the negotiation strategy for accessing the WTO GPA will focus on the main phases of negotiation process, the strategic and the policy considerations for a country to be mindful about.

Location: Room (B and F), WTO Headquarters, Geneva, by invitation only.

MONDAY, 19 JUNE 2017

8:45 Registration

Room B

SESSION 1: Electronic reverse auction policy standards for the countries member to the EEUT: Possibilities and Limitations

Session moderator: Eriks Mezalis, EBRD GPA TC Facility

Participants:

Experts: Julien Gourdon (OECD Trade), Cesar Pereira (Justen,Pereira,Oliveira & Talamini, Brasil), Philippe Pelletier (WTO Secretariat); Eriks Mezalis, Astghik Solomonyan, Dorina Harcenco, Jonathan Denison Cross, Muktar Djumaliev (EBRD GPA TC Facility)

Country Delegates: Georgia, Former Yugoslav Republic of Macedonia, Kyrgyz Republic, Ukraine, Tajikistan

Time	Subject	Speaker	Format
09:00-09:05	Welcoming Remarks	Anna Mueller, WTO Secretariat	
09:05 – 09:15	1.1 Introduction of session objectives	Eriks Mezalis EBRD GPA TC Facility	
09:15 – 09:45	1.2 E-auction implementation in Brazil: Best and worst practice <i>Questions and Answers</i>	Cesar Pereira <i>Partner at Justen, Pereira, Oliveira & Talamini</i>	Presentation
09:45 – 10:30	1.3 New electronic procedures in Georgia <i>Questions and Answers</i>	David Jaiani Head of IT Department, State Procurement Agency of Georgia	Presentation

10:30-10:45 Coffee Break

10:45 – 11:30	1.4 General Discussion	Participants	Comments by Participants
11:30 – 12:00	1.5 Standard e-auction terms for the countries in the EEUT region based on the UNCITRAL Model Law <i>Questions and Answers</i>	Eriks Mezalis Astghik Solomonyan EBRD GPA TC Facility	Presentation
12:00-13:00	1.6. Summary and key findings for further work	Participants	Comments by Participants

13:00 – 14:00 Lunch break

SESSION 2: Trade Barriers in Public Procurement

Session moderator: Ms Anna Mueller, WTO Secretariat

Participants:

Experts: Cesar Pereira (Justen,Pereira,Oliveira & Talamini, Brasil), Julien Gourdon (OECD Trade), Anna Mueller (WTO Secretariat), Philippe Pelletier (WTO Secretariat), Karolic Granickas (Open Contracting Partnership), Dmytro Palamarchuk (Transparency International, Ukraine), Eriks Mezalis, Astghik Solomonyan, Dorina Harcenco, Jonathan Denison Cross, Muktar Djumaliev (EBRD GPA TC Facility)

Country Delegates: Ukraine, Georgia, Former Yugoslav Republic of Macedonia, Kyrgyz Republic, Tajikistan

Time	Subject	Speaker	Format
14:00 – 14:30	2.1 Introduction of session objectives	Ms Anna Mueller, WTO Secretariat	
14.30-15.00	2.2 The OECD Taxonomy of Measures Affecting Trade in Government Procurement Processes <i>Questions and Answers</i>	Mr. Julien Gourdon, OECD	Presentation

15:00-15:15 Coffee break

15.15 – 16.15	2.3 The Open Contracting Data Standard and its use in monitoring procurement outcomes 2.4. Designing a data set for assessing trade barriers in public procurement using OECD Taxonomy and OCDS <i>Questions and Answers</i>	Dmytro Palamarchuk Transparency International, Ukraine Karolis Granickas Open Contracting Partnership	Presentation / Demonstration of the tool
16.15	Closing of the session		

Session 3: Technical meeting with Georgian Delegation

Time	Subject	Speaker	Format
16.30– 17.30	3.1 Technical Meeting with the representatives of Georgian Delegation	Dmytro Palamarchuk, TI International, Ukraine Karolis Granickas, Open Contracting Data Partnserhip	

		Georgian Delegation	
		Philippe Pelletier, WTO	

TUESDAY, 20 JUNE 2017, 09:00-10:30 AM

Room Z

EBRD GPA TECHNICAL EXPERTS MEETING

Participants: Eliza Niewiadomska (LTP, EBRD); Eriks Mezalis, Jonathan Denison-Cross, Dorina Harcenco, Astghik Solomonyan, Muktar Djumaliev (EBRD GPA TC Facility)

TUESDAY, 20 JUNE 2017

Registration: 10:30, coffee will be served in front of the meeting room

Room F

SESSION 4: WTO GPA Impact Analysis

Session moderator: Ms Eliza Niewiadomska, EBRD

Participants:

Experts: Eliza Niewiadomska (LTP, EBRD), Anna Mueller (WTO Secretariat), Philippe Pelletier (WTO Secretariat), Simon Evenett (University of St. Gallen), Julien Gourdon (OECD Trade), Karolis Granickas (Open Contracting Partnership), Dmytro Palamarchuk (Transparency International, Ukraine); Dorina Harcenco, Muktar Djumaliev, Jonathan Denison-Cross, Eriks Mezalis, Astghik Solomonyan (EBRD GPA TC Facility)

Country Delegates: Ukraine, Georgia, Former Yugoslav Republic of Macedonia, Kyrgyz Republic, Tajikistan

Time	Subject	Speaker	Format
11.00-11.15	4.1 Introduction to the session objectives	Eliza Niewiadomska EBRD	
11.15 – 11.45	4.2 Public Procurement System in Georgia - international trade obligations (RTAs) <i>Questions and Answers</i>	Mr. Kakha Demetrashvili, Deputy Chairman, State Procurement Agency of Georgia	Presentation
11.45 – 12.30	4.3 Methodology for the WTO GPA Impact Analysis <i>Questions and Answers</i>	Mr Simon Evenett, University of St. Gallen	Presentation
12.30- 13.30	4.4 WTO GPA Impact Analysis: Pilot in Georgia and the initial results <i>Questions and Answers</i>	Mr Simon Evenett, University of St. Gallen	Presentation

13:30 – 14:30 Lunch break

SESSION 5: Delegations Meetings with the Chairman and the Secretariat

Time	Subject	Speaker	Format
14.30 – 15.30	5.1 Georgian Delegation meeting with the Chairman and the Secretariat		

15.30-15.45 Coffee break

15.45-16.45	5.2 FYR Macedonian Delegation meeting with the Chairman and the Secretariat		
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21 JUNE 2017

10:00 – 17:00 - Government Procurement Committee Meeting

Expected:

Statement by FYR Macedonia

Statement by Tajikistan

Statement by Georgia

Statement by Kyrgyz Republic